



**Pat Schreckengast**  
Managing Director  
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Pat is a Managing Director at GrowthX. He is an entrepreneur, go-to-market leader, and ecosystem builder with extensive experience helping early-stage founders translate ideas into scalable, revenue-generating businesses.

As Co-Founder of AceUp, a venture-backed, Techstars Boston '19 company, he led revenue and growth through multiple stages, serving more than 40 enterprise customers including Sanofi, GE Healthcare, BCG, Akamai, Rapid7, and Ginkgo Bioworks. Pat's work centers on democratizing access to customers, revenue, and high-quality execution for founders operating outside traditional venture hubs.

### *About GrowthX*

GrowthX helps B2B founders in rising cities grow revenue. That's how we identify investment opportunities. During the past 10 years, GrowthX has helped 650+ companies, in 60+ rising cities, across 25+ tech sectors win \$500M+ of new revenue, raise \$650M+ of investment capital, and create 1,000+ new jobs.